

Jim Sullavan

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Objective: Interested in the position of a sales coordinator with a leading sales corporation.

Key Skills

Outstanding communication skills
Outstanding ability to convince clients
Proficiency in computers
Ability to multi-task effectively
Ability to meet tight deadlines at all costs
Team worker and leader

Experience

XYZ Sales Corp.

New York

Sales Coordinantor

3/3/2007 to present

- Responsible for developing relationship with potential and existing clients by coordinating professional meeting, attending promotional events and providing effective administrative support
- Liasoned with sales team to have timely updates on sales and sales details before and after the sale and handles contacts
- Responsible for execution of sales strategies
- Created sales analysis, sales reports, sales-order status, sales agreements, in-time proposals and presentations
- Liasoned with clients to discuss requirements
- Responsible for accurate quotations and various proforma invoices to clients processed inquires by personal visits, email, phone, fax
- Responsible for sales promotion
- Contributed insights into marketing activities,
- Responsible for monitoring and promoting sales activities.
- Optimized sales by collecting and analyzing information - Did trend monitoring and performance assessment

Education

State University of New York

New York

Bachelors Degree in Marketing

2006

References: Available upon request